



Teresa Witte

Sales Manager

Global New Homes Division

With over 20 years of experience in New Home Sales & Sales Management, Teresa offers a vast and unrivaled expertise in effectively managing Developer-based New Home Projects. She has represented many of the top Developers in the State of Florida. From the ground-level of project sales, warranty delivery and service, to design review and construction coordination, her award-winning techniques offer outstanding results at every level.

An excellent leader and training specialist, her ability to build solid performance teams is reflected in a long-standing track record of global success.

Florida Developers Represented

Florida's Southwest Coast

Lennar Homes – River Strand Golf & Country Club & Highland Homes as a Community Sales Manager

Florida's Southern East Coast

Lennar Homes
Coscan Homes
Levitt & Sons
Maronda Homes

International Training Specialist

A former Training Specialist for top US corporations, Teresa has conducted comprehensive training classes on a domestic and international level for companies such as IBM & Samsung.

Education/Recognitions

B.A. Political Sciences & International Studies – University of South Florida
2004 Treasure Coast Builder's Association Gold Medallion Award winner
B.A Communications-Journalism- Puc Catholic University- Brazil

Languages

English
Portuguese
Spanish